SILVER TEAM ACHIEVEMENT

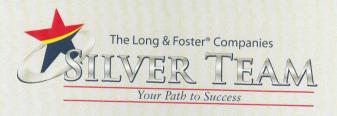
Congratulations to

PJ Sikand

on achieving

Director's Club

status in 2012.



As a member of the Silver Team, you are recognized as one of Long & Foster's leading sales associates.

P. Wesley Foster, Jr.
Chairman and Chief Executive Officer
The Long & Foster® Companies

Gary Scott
President
Long & Foster Real Estate